

Matthew D. Cratty

1104 Florimond Drive · Elgin, IL 60123

Primary Phone: 773.580.2205 · mattcratty@me.com

Websites

[LinkedIn](#)

Ambitious operations leader with 10+ years of experience ready to take your team to the next level. I plant seeds that grow with staff and client relationship management. Seeking a full-time operations and/or management role with a company in the greater Elgin area where I can add value professionally.

Relevant Experience

Operations Manager | C.R. Laurence | Elgin, IL | 05/2015-08/2019

- Led the facility to third in annual net sales revenue out of 24 other company warehouses in America, Canada, and Australia by fostering staff and building client relationships.
 - Increased revenue from \$1M to \$5 within four years.
 - Maintained third-ranking position in sales until departure.
- Put in work as needed to perform a major physical and functional redesign of the warehouse in only one month with the support of my dedicated staff.
- Traveled to different warehouse locations locally and nationally to kickstart new facilities and troubleshoot established ones.
 - Trained and hired new staff to fill empty roles in said locations.
- Integrated the staff, goods and materials that had been located at a nearby branch that was acquired into my service center location seamlessly.

Assistant Branch Manager | C.R. Laurence | Elgin, IL | 08/2000-05/2015

- Supported branch manager in leading 20 warehouse team members to success meeting key performance indicators and helping them have personal pride in their jobs.
 - Hired and trained key individuals in key positions such as freight and shipping.
- Lead entire team in preparing for and performing a comprehensive annual inventory.
 - Made micro preparations on a weekly basis year-round by performing through cycle auditing for on-hand stock and tracking product locations on a rotating schedule.
- Wrote specialized systems for pulling product, quoting shipments and auditing product and staffing process improvements as needed to meet customer goals.

Additional Experience

General Manager | Polaris Watersports | Watersmeet, WI | 07/1995-08/2000

- Managed 20K sq. ft. location in every capacity for over five years.
- Negotiated business deal to sell location to a new owner.

Systems Administrator | Western Michigan University | Kalamazoo, MI | 08/1992-07-1995

- Reorganized entire department of student affairs technology resources.
- Built and managed department comprehensively from the ground-up to a fully operational campus information technology division, including multiple computer hardware and software systems, security access components, physical operating space and a staff of six.

Assistant Manager | Jewel Food Stores | Kalamazoo, MI | 08/1992-07-1995

- Was selected as part of manager-training program and chosen to attend college at Western Michigan University through their food marketing management curriculum.
 - Managed over 100 individuals in high-volume campus location.
 - Reduced shrinkage by 15% by training employees how to rotate stock.

Education

Adlai Stevenson High School, Prairie View, Illinois; Diploma with honors.